



Report Name:

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## Market Share - All Offices

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Report Run: 1/19/2008 9:47:00 AM

Property Type(s): SF, CC, MF, LD, CI

Start Date: 01/20/2005

End Date: 01/19/2008

Towns: Westport, MA; Westport:Westport Point, MA

| Office  | Listed & Sold<br>Units \$ Vol | Listed/Not Sold<br>Units \$ Vol | Sold/Not Listed<br>Units \$ Vol | Total<br>Units \$ Vol | Sides<br>%/\$ Vol |
|---|-------------------------------|---------------------------------|---------------------------------|-----------------------|-------------------|
| 1 Alden Hill Real Estate, Inc.<br>Westport, MA 02790                  | 33<br>27,601,800              | 17<br>6,546,400                 | 8<br>3,453,000                  | 58<br>37,601,200      | 91<br>11.32       |
| 2 Katzenbach & Company<br>Westport, MA 02790                          | 13<br>18,524,000              | 6<br>2,954,750                  | 3<br>912,000                    | 22<br>22,390,750      | 35<br>6.74        |
| 3 American Classic Real Estate<br>Westport, MA 02790                  | 6<br>4,928,700                | 13<br>7,155,000                 | 10<br>7,803,750                 | 29<br>19,887,450      | 35<br>5.99        |
| 4 Milbury and Company<br>South Dartmouth, MA 02748                    | 3<br>15,400,000               | 1<br>675,000                    | -<br>-                          | 4<br>16,075,000       | 7<br>4.84         |
| 5 Cummings Group, REALTORS®<br>Westport, MA 02790                     | 4<br>5,530,000                | 2<br>622,500                    | 3<br>4,202,500                  | 9<br>10,355,000       | 13<br>3.12        |
| 6 American Dream Realty<br>Westport, MA 02790                         | 6<br>4,246,000                | 8<br>2,083,000                  | 9<br>2,160,000                  | 23<br>8,489,000       | 29<br>2.56        |
| 7 Long Realty<br>New Bedford, MA 02745                                | 9<br>8,478,082                | -<br>-                          | -<br>-                          | 9<br>8,478,082        | 18<br>2.55        |
| 8 Equity Real Estate<br>Fall River, MA 02720                          | 4<br>2,490,000                | 7<br>3,304,000                  | 4<br>2,180,000                  | 15<br>7,974,000       | 19<br>2.40        |
| 9 Conway - N. Dartmouth<br>North Dartmouth, MA 02747                  | 3<br>2,880,000                | 7<br>2,285,000                  | 7<br>2,456,500                  | 17<br>7,621,500       | 20<br>2.29        |
| 10 Villager Realty<br>Westport, MA 02790                              | 5<br>3,765,000                | 8<br>2,488,000                  | 5<br>1,220,000                  | 18<br>7,473,000       | 23<br>2.25        |
| 11 Even Keel Realty, Inc.<br>North Dartmouth, MA 02747                | 4<br>3,983,600                | 7<br>2,745,000                  | 2<br>622,900                    | 13<br>7,351,500       | 17<br>2.21        |
| 12 Conway - Westport<br>Westport, MA 02790                            | 3<br>1,760,000                | 3<br>1,005,500                  | 8<br>3,501,000                  | 14<br>6,266,500       | 17<br>1.89        |
| 13 Non Member Office<br>Shrewsbury, MA 01545                          | -<br>-                        | -<br>-                          | 15<br>6,040,400                 | 15<br>6,040,400       | 15<br>1.82        |
| 14 Century 21 Associates Realty<br>Fall River, MA 02721               | 3<br>1,754,000                | 4<br>1,152,000                  | 8<br>3,005,000                  | 15<br>5,911,000       | 18<br>1.78        |
| 15 RE/MAX Right Choice<br>Fall River, MA 02720                        | 4<br>2,940,000                | 6<br>2,097,500                  | 2<br>705,000                    | 12<br>5,742,500       | 16<br>1.73        |
| 16 Strategic Points Group<br>Westport, MA 02790                       | 3<br>3,240,000                | 2<br>877,500                    | 4<br>1,400,500                  | 9<br>5,518,000        | 12<br>1.66        |
| 17 Gaspar-Rapoza Realty<br>North Dartmouth, MA 02747                  | 2<br>1,650,000                | 6<br>2,070,000                  | 2<br>1,584,900                  | 10<br>5,304,900       | 12<br>1.60        |
| 18 Doris Mathews R.E. Inc.<br>Westport, MA 02790                      | 10<br>4,818,200               | 1<br>335,000                    | -<br>-                          | 11<br>5,153,200       | 21<br>1.55        |
| 19 Fiddler Real Estate<br>Swansea, MA 02777                           | 2<br>3,618,000                | 3<br>846,000                    | 2<br>565,000                    | 7<br>5,029,000        | 9<br>1.51         |
| 20 Coldwell Banker Residential Brokerage - Marion<br>Marion, MA 02738 | 2<br>1,376,000                | 2<br>1,074,500                  | 3<br>2,489,000                  | 7<br>4,939,500        | 9<br>1.49         |

|    |  |                |                |                |                 |            |
|----|--|----------------|----------------|----------------|-----------------|------------|
| 21 | <a href="#">Century 21 Hughes &amp; Carey</a><br>New Bedford, MA 02740                     | 4<br>2,525,000 | 5<br>1,757,400 | 1<br>480,000   | 10<br>4,762,400 | 14<br>1.43 |
| 22 | <a href="#">Landvest</a><br>Boston, MA 02109   | -<br>-         | 4<br>4,742,500 | -<br>-         | 4<br>4,742,500  | 4<br>1.43  |
| 23 | <a href="#">Century 21 Associates Realty</a><br>Swansea, MA 02777                          | 3<br>2,270,000 | 5<br>1,442,500 | 4<br>976,000   | 12<br>4,688,500 | 15<br>1.41 |
| 24 | <a href="#">Pelletier Realty, Inc.</a><br>New Bedford, MA 02745                            | 4<br>2,202,000 | 4<br>1,344,000 | 3<br>1,137,500 | 11<br>4,683,500 | 15<br>1.41 |
| 25 | <a href="#">Dan Quintal Real Estate</a><br>Fall River, MA 02720                            | 4<br>2,667,000 | 1<br>407,000   | 3<br>1,165,000 | 8<br>4,239,000  | 12<br>1.28 |
| 26 | <a href="#">RE/MAX Classic</a><br>Fairhaven, MA 02719                                      | 2<br>1,386,000 | 4<br>1,215,000 | 1<br>525,000   | 7<br>3,126,000  | 9<br>0.94  |
| 27 | <a href="#">Highland Real Estate Group Ltd</a><br>Fall River, MA 02721                     | 2<br>1,426,000 | -<br>-         | 5<br>1,562,500 | 7<br>2,988,500  | 9<br>0.90  |
| 28 | <a href="#">Neves &amp; Cashman Realty</a><br>New Bedford, MA 02740                        | 2<br>1,654,000 | 1<br>295,000   | 3<br>980,900   | 6<br>2,929,900  | 8<br>0.88  |
| 29 | <a href="#">Assist 2 Sell Barrett Real Estate</a><br>Westport, MA 02790                    | 3<br>2,041,000 | 3<br>856,000   | -<br>-         | 6<br>2,897,000  | 9<br>0.87  |
| 30 | <a href="#">Carolyn A. Burton &amp; Associates</a><br>Fall River, MA 02720                 | 4<br>2,248,000 | 2<br>505,525   | -<br>-         | 6<br>2,753,525  | 10<br>0.83 |
| 31 | <a href="#">Conway - Padanaram</a><br>South Dartmouth, MA 02748                            | -<br>-         | 2<br>1,166,500 | 4<br>1,344,500 | 6<br>2,511,000  | 6<br>0.76  |
| 32 | <a href="#">E. M. Resendes Real Estate Group</a><br>Westport, MA 02790                     | 2<br>1,210,000 | 1<br>265,000   | 3<br>788,400   | 6<br>2,263,400  | 8<br>0.68  |
| 33 | <a href="#">Pacheco Real Estate</a><br>Fall River, MA 02721                                | 2<br>1,708,000 | -<br>-         | 2<br>520,525   | 4<br>2,228,525  | 6<br>0.67  |
| 34 | <a href="#">Amaral &amp; Associates RE</a><br>Fall River, MA 02721                         | 2<br>924,000   | 3<br>862,500   | 1<br>315,000   | 6<br>2,101,500  | 8<br>0.63  |
| 35 | <a href="#">Brenner, REALTORS ®</a><br>Fall River, MA 02721                                | 1<br>1,120,000 | 1<br>442,000   | 2<br>525,000   | 4<br>2,087,000  | 5<br>0.63  |
| 36 | <a href="#">Borden Real Estate</a><br>Westport, MA 02790                                   | 4<br>1,497,800 | 3<br>587,900   | -<br>-         | 7<br>2,085,700  | 11<br>0.63 |
| 37 | <a href="#">Olde Dartmouth Sotheby's International Realty</a><br>North Dartmouth, MA 02747 | -<br>-         | 2<br>2,079,000 | -<br>-         | 2<br>2,079,000  | 2<br>0.63  |
| 38 | <a href="#">Landmark Holding Co., Inc.</a><br>Marion, MA 02738                             | -<br>-         | 1<br>2,000,000 | -<br>-         | 1<br>2,000,000  | 1<br>0.60  |
| 39 | <a href="#">L. P. Chase, Real Estate</a><br>Adamsville, RI 02801                           | 1<br>638,000   | 1<br>425,000   | 2<br>789,500   | 4<br>1,852,500  | 5<br>0.56  |
| 40 | <a href="#">Towne House Realty</a><br>Somerset, MA 02726                                   | 1<br>330,000   | 4<br>1,104,900 | 1<br>390,000   | 6<br>1,824,900  | 7<br>0.55  |
| 41 | <a href="#">Olde Dartmouth Realty, Inc.</a><br>North Dartmouth, MA 02747                   | -<br>-         | 1<br>1,692,500 | -<br>-         | 1<br>1,692,500  | 1<br>0.51  |
| 42 | <a href="#">m. macdonald real estate, inc.</a><br>South Dartmouth, MA 02748                | -<br>-         | -<br>-         | 1<br>1,692,500 | 1<br>1,692,500  | 1<br>0.51  |
| 43 | <a href="#">Margaret Geldart Co.</a><br>Swansea, MA 02777                                  | 3<br>1,610,000 | -<br>-         | -<br>-         | 3<br>1,610,000  | 6<br>0.48  |
| 44 | <a href="#">Fieldstone Capital Management, Inc.</a><br>Westport, MA 02790                  | 2<br>1,122,000 | 1<br>265,000   | 1<br>217,500   | 4<br>1,604,500  | 6<br>0.48  |
| 45 | <a href="#">WEICHERT, REALTORS - Neves &amp; Cashman Realty</a><br>New Bedford, MA 02740   | -<br>-         | 1<br>300,000   | 4<br>1,260,000 | 5<br>1,560,000  | 5<br>0.47  |
| 46 | <a href="#">Landmark Residential, Inc.</a><br>Natick, MA 01760                             | -<br>-         | 1<br>1,515,000 | -<br>-         | 1<br>1,515,000  | 1<br>0.46  |

|    |  |           |         |           |           |      |
|----|--|-----------|---------|-----------|-----------|------|
| 47 | <a href="#">ERA Jose S. Castelo Real Estate</a>      | -         | 3       | 2         | 5         | 5    |
|    | Fall River, MA 02723                                 | -         | 997,000 | 485,000   | 1,482,000 | 0.45 |
| 48 | <a href="#">Little Compton Real Estate, LLC</a>      | -         | -       | 2         | 2         | 2    |
|    | Little Compton, RI 02837                             | -         | -       | 1,335,000 | 1,335,000 | 0.40 |
| 49 | <a href="#">Cherryfield Realty</a>                   | 1         | 1       | -         | 2         | 3    |
|    | Lakeville, MA 02347                                  | 892,000   | 407,360 | -         | 1,299,360 | 0.39 |
| 50 | <a href="#">Salt Marsh Realty Group</a>              | 1         | -       | 2         | 3         | 4    |
|    | Swansea, MA 02777                                    | 800,000   | -       | 460,000   | 1,260,000 | 0.38 |
| 51 | <a href="#">RE/MAX On Demand</a>                     | 1         | -       | -         | 1         | 2    |
|    | Somerset, MA 02726                                   | 1,260,000 | -       | -         | 1,260,000 | 0.38 |
| 52 | <a href="#">ARS Realty</a>                           | -         | 1       | 2         | 3         | 3    |
|    | New Bedford, MA 02740                                | -         | 630,000 | 615,000   | 1,245,000 | 0.37 |
| 53 | <a href="#">Coldwell Banker Guimond Realty Group</a> | 1         | -       | 2         | 3         | 4    |
|    | Tiverton, RI 02878                                   | 514,000   | -       | 707,500   | 1,221,500 | 0.37 |
| 54 | <a href="#">Cedar Ridge Custom Homes &amp; Rlty</a>  | 1         | -       | 1         | 2         | 3    |
|    | Westport, MA 02790                                   | 949,400   | -       | 200,000   | 1,149,400 | 0.35 |
| 55 | <a href="#">Affordable Real Estate</a>               | 1         | 1       | 1         | 3         | 4    |
|    | Fall River, MA 02721                                 | 535,400   | 282,000 | 300,000   | 1,117,400 | 0.34 |
| 56 | <a href="#">First Choice Patenaude R.E.</a>          | 1         | 1       | 1         | 3         | 4    |
|    | Fall River, MA 02720                                 | 399,800   | 269,900 | 407,000   | 1,076,700 | 0.32 |
| 57 | <a href="#">Jacqueline B. Hill</a>                   | 1         | -       | -         | 1         | 2    |
|    | Westport, MA 02790                                   | 1,030,000 | -       | -         | 1,030,000 | 0.31 |
| 58 | <a href="#">Carol Brannaka REALTORS ®</a>            | 2         | -       | -         | 2         | 4    |
|    | Somerset, MA 02726                                   | 1,010,000 | -       | -         | 1,010,000 | 0.30 |
| 59 | <a href="#">Bristol Pacific Homes</a>                | 1         | -       | -         | 1         | 2    |
|    | Fall River, MA 02724                                 | 992,000   | -       | -         | 992,000   | 0.30 |
| 60 | <a href="#">Carousel Properties</a>                  | 1         | 1       | -         | 2         | 3    |
|    | Fall River, MA 02720                                 | 518,000   | 430,000 | -         | 948,000   | 0.29 |
| 61 | <a href="#">Gold Star Realty</a>                     | -         | -       | 3         | 3         | 3    |
|    | New Bedford, MA 02745                                | -         | -       | 937,260   | 937,260   | 0.28 |
| 62 | <a href="#">Condon - DeFarias &amp; Salmon</a>       | -         | 3       | 1         | 4         | 4    |
|    | Fall River, MA 02720                                 | -         | 652,500 | 283,250   | 935,750   | 0.28 |
| 63 | <a href="#">Yourigloo.com</a>                        | 1         | -       | -         | 1         | 2    |
|    | Milford, MA 01757                                    | 924,000   | -       | -         | 924,000   | 0.28 |
| 64 | <a href="#">Robert H. Gardner, Inc.</a>              | -         | 2       | -         | 2         | 2    |
|    | North Dartmouth, MA 02747                            | -         | 922,000 | -         | 922,000   | 0.28 |
| 65 | <a href="#">Pavao Real Estate, Inc.</a>              | 1         | 1       | -         | 2         | 3    |
|    | Westport, MA 02790                                   | 720,000   | 200,000 | -         | 920,000   | 0.28 |
| 66 | <a href="#">Ronnie Glassman R.E., Inc.</a>           | -         | -       | 2         | 2         | 2    |
|    | North Dartmouth, MA 02747                            | -         | -       | 915,000   | 915,000   | 0.28 |
| 67 | <a href="#">E Z Home Search Real Estate</a>          | -         | 3       | -         | 3         | 3    |
|    | Fall River, MA 02721                                 | -         | 912,500 | -         | 912,500   | 0.27 |
| 68 | <a href="#">Ponte &amp; Associates Real Estate</a>   | -         | 2       | 1         | 3         | 3    |
|    | Fall River, MA 02723                                 | -         | 712,500 | 176,500   | 889,000   | 0.27 |
| 69 | <a href="#">ZipRealty, Inc</a>                       | -         | -       | 2         | 2         | 2    |
|    | Framingham, MA 01701                                 | -         | -       | 877,500   | 877,500   | 0.26 |
| 70 | <a href="#">RE/MAX Advanced, REALTORS ®</a>          | 1         | 1       | -         | 2         | 3    |
|    | West Bridgewater, MA 02379                           | 520,000   | 325,000 | -         | 845,000   | 0.25 |
| 71 | <a href="#">Sweet Property</a>                       | 1         | -       | -         | 1         | 2    |
|    | North Dartmouth, MA 02747                            | 840,000   | -       | -         | 840,000   | 0.25 |
| 72 | <a href="#">Pinnacle Realty Services, Inc.</a>       | 1         | -       | 1         | 2         | 3    |
|    | New Bedford, MA 02740                                | 530,000   | -       | 305,000   | 835,000   | 0.25 |

|    |   |         |         |         |         |      |
|----|---|---------|---------|---------|---------|------|
| 73 | <a href="#">Harborside Realty</a>   | -       | 1       | 1       | 2       | 2    |
|    | South Dartmouth, MA 02748   | -       | 420,000 | 410,000 | 830,000 | 0.25 |
| 74 | <a href="#">Migneault REALTORS ®</a>  | -       | 1       | 1       | 2       | 2    |
|    | Fall River, MA 02720  | -       | 525,000 | 290,000 | 815,000 | 0.25 |
| 75 | <a href="#">East Shore Properties</a>   | -       | -       | 1       | 1       | 1    |
|    | Portsmouth, RI 02871  | -       | -       | 745,000 | 745,000 | 0.22 |
| 76 | <a href="#">White House Realty</a>  | -       | 1       | 1       | 2       | 2    |
|    | Fall River, MA 02721  | -       | 435,000 | 292,000 | 727,000 | 0.22 |
| 77 | <a href="#">ZipRealty, Inc.</a>   | -       | -       | 2       | 2       | 2    |
|    | Raynham, MA 02767   | -       | -       | 724,000 | 724,000 | 0.22 |
| 78 | <a href="#">Action Agents</a>   | 2       | -       | -       | 2       | 4    |
|    | Fall River, MA 02721  | 721,500 | -       | -       | 721,500 | 0.22 |
| 79 | <a href="#">Realty Associates</a>   | -       | 1       | -       | 1       | 1    |
|    | New Bedford, MA 02745   | -       | 715,000 | -       | 715,000 | 0.22 |
| 80 | <a href="#">RE/MAX Golden Dream Realty LLC</a>                                  | -       | 1       | 2       | 3       | 3    |
|    | Swansea, MA 02777   | -       | 135,000 | 578,000 | 713,000 | 0.21 |
| 81 | <a href="#">Valeriana Properties</a>  | -       | 1       | 1       | 2       | 2    |
|    | Fall River, MA 02724  | -       | 315,000 | 375,000 | 690,000 | 0.21 |
| 82 | <a href="#">Coldwell Banker Residential Brokerage - Wellesley - Central St.</a> | -       | -       | 1       | 1       | 1    |
|    | Wellesley, MA 02481   | -       | -       | 675,000 | 675,000 | 0.20 |
| 83 | <a href="#">Home Clearinghouse</a>  | -       | 1       | -       | 1       | 1    |
|    | Atkinson, NH 03811  | -       | 675,000 | -       | 675,000 | 0.20 |
| 84 | <a href="#">Connie's Family Realty</a>  | -       | 1       | 1       | 2       | 2    |
|    | Fall River, MA 02724  | -       | 370,000 | 290,000 | 660,000 | 0.20 |
| 85 | <a href="#">Hawthorn Realty</a>   | -       | -       | 2       | 2       | 2    |
|    | South Dartmouth, MA 02748   | -       | -       | 640,000 | 640,000 | 0.19 |
| 86 | <a href="#">Conway - Mattapoisett</a>   | -       | -       | 2       | 2       | 2    |
|    | Mattapoisett, MA 02739  | -       | -       | 630,000 | 630,000 | 0.19 |
| 87 | <a href="#">Farnworth, Horan &amp; Associates Realty</a>                        | -       | 1       | 1       | 2       | 2    |
|    | New Bedford, MA 02745   | -       | 275,000 | 350,000 | 625,000 | 0.19 |
| 88 | <a href="#">Fidelis, The Buyer's Agent</a>                                      | -       | -       | 2       | 2       | 2    |
|    | New Bedford, MA 02740   | -       | -       | 605,000 | 605,000 | 0.18 |
| 89 | <a href="#">Spinnaker Real Estators</a>   | -       | -       | 1       | 1       | 1    |
|    | Little Compton, RI 02837  | -       | -       | 600,000 | 600,000 | 0.18 |
| 90 | <a href="#">Robeson Realty</a>  | 1       | -       | -       | 1       | 2    |
|    | North Dartmouth, MA 02747   | 590,000 | -       | -       | 590,000 | 0.18 |
| 91 | <a href="#">Sprogis &amp; Neale Real Estate</a>                                 | -       | -       | 1       | 1       | 1    |
|    | Boston, MA 02118  | -       | -       | 580,000 | 580,000 | 0.17 |
| 92 | <a href="#">Weichert REALTORS ® Mel Antonio Group</a>                           | -       | 1       | 1       | 2       | 2    |
|    | New Bedford, MA 02740   | -       | 272,000 | 295,000 | 567,000 | 0.17 |
| 93 | <a href="#">Aubin Realty</a>  | 1       | -       | -       | 1       | 2    |
|    | Seekonk, MA 02771   | 565,000 | -       | -       | 565,000 | 0.17 |
| 94 | <a href="#">Success! Real Estate</a>  | 1       | -       | -       | 1       | 2    |
|    | Braintree, MA 02184   | 540,000 | -       | -       | 540,000 | 0.16 |
| 95 | <a href="#">Towne House Realty</a>  | -       | -       | 2       | 2       | 2    |
|    | North Dartmouth, MA 02747   | -       | -       | 510,000 | 510,000 | 0.15 |
| 96 | <a href="#">Etruria Properties, Inc.</a>  | 1       | -       | -       | 1       | 2    |
|    | North Dartmouth, MA 02747   | 486,000 | -       | -       | 486,000 | 0.15 |
| 97 | <a href="#">Porter Real Estate</a>  | -       | 1       | -       | 1       | 1    |
|    | Westport, MA 02790  | -       | 486,000 | -       | 486,000 | 0.15 |
| 98 | <a href="#">Buyer Agent Karen &amp; Co. RE</a>                                  | -       | -       | 1       | 1       | 1    |
|    | North Dartmouth, MA 02747   | -       | -       | 465,000 | 465,000 | 0.14 |

|     |                                    |         |   |         |         |      |
|-----|------------------------------------|---------|---|---------|---------|------|
| 99  | <a href="#">Riverside Realty</a>   | 1       | - | -       | 1       | 2    |
|     | Somerset, MA 02726                 | 454,000 | - | -       | 454,000 | 0.14 |
| 100 | <a href="#">Legacy Real Estate</a> | -       | - | 1       | 1       | 1    |
|     | Assonet, MA 02702                  | -       | - | 450,000 | 450,000 | 0.14 |

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**Total Listings Selected: 401**

**Unit Dollar Volume: \$332,137,252.00**

\* Unit Dollar Volume calculated using double count method

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